



EXCEL ANBIETER
(PVT.) LTD

COMPANY PROFILE 2026

● SINCE 2014 · KARACHI, PAKISTAN

Microsoft cloud, enterprise hardware and security — licensed, deployed and supported.

One partner for the licences, the hardware and the people who make them work.



Microsoft

Cloud licences, business apps & security



Dell Technologies

Servers, storage, data protection & PCs



HP

Business laptops, desktops & printing



Kaspersky

Endpoint & business security

Helping businesses in Pakistan run better on Microsoft since 2014.

Excel Anbieter began with a small team of Microsoft specialists who believed cloud and modern workplace tools could transform how local businesses work.

For more than 12 years we have helped organisations move to Microsoft 365, build on Azure, secure their users and devices, and turn their data into decisions. As our customers grew, so did our portfolio: today we also supply Dell Technologies servers, storage and PCs, HP business devices and printing, and Kaspersky business security.

The result is simple for our customers — one quote, one point of contact and one team accountable for the outcome, from the first licence to ongoing support.



FOUNDED
2014



HEADQUARTERS
Karachi, Pakistan



MICROSOFT
Microsoft Cloud Solution Provider (CSP) partner



BRANDS
Microsoft · Dell Technologies · HP · Kaspersky



RESPONSE
Every enquiry answered within 24 hours



PRICING
Transparent USD pricing, quoted in writing



Mission

Empower businesses of every size with Microsoft technology and trusted hardware that drive growth, efficiency and a real competitive edge.



Vision

Be Pakistan's most trusted partner for Microsoft cloud and enterprise technology, known for excellent delivery and lasting relationships.



Values

Excellence, integrity, innovation, customer focus and continuous learning in everything we deliver.

Microsoft solutions, delivered end to end.



Microsoft 365 & Copilot

Email, Teams and files moved to Microsoft 365, secured and ready for Copilot.

- Exchange Online migration
- Teams deployment
- SharePoint & OneDrive



Azure cloud

Migration, infrastructure, DevOps, backup and cost control on Microsoft Azure.

- Cloud migration
- Landing zone & governance
- Infrastructure as code



Dynamics 365

ERP and CRM that connect finance, sales, service and operations.

- Business Central
- Sales (CRM)
- Customer Service



Data & AI (Power BI)

Power BI dashboards, data platforms and AI that turn data into decisions.

- Power BI dashboards
- Data warehouse design
- Data integration (ETL)



Security & compliance

Defender, Sentinel, Entra ID, Purview and Kaspersky — set up and monitored.

- Microsoft Defender
- Microsoft Sentinel
- Microsoft Entra ID



Power Platform & SharePoint

Custom apps, automation, chatbots and SharePoint portals built on Microsoft.

- Power Apps
- Power Automate
- Copilot Studio



Managed support plans

Ongoing support and health checks for your Microsoft environment. Basic, Premium and Enterprise cover with help desk, health checks and up to 24/7 monitoring.

The platforms you trust, from a partner who deploys them.



Microsoft

Microsoft Cloud Solution Provider (CSP)
partner

Microsoft 365 & Copilot — Business and Enterprise plans for email, Teams, Office apps and OneDrive, plus Microsoft 365 Copilot.

Azure — Pay-as-you-go and reserved Azure capacity, with cost governance built in.

Dynamics 365 — ERP and CRM applications for finance, sales, service and operations.

Security & identity — Protection for users, devices and data across Microsoft 365 and Azure.

Windows & server licensing — Perpetual and subscription licensing for on-premises and hybrid estates.



Dell Technologies

Dell Technologies partner

PowerEdge servers — Rack, tower and modular servers for virtualisation, databases, file services and AI workloads.

Storage — From entry-level arrays to all-flash and scale-out file storage.

Data protection — Backup, recovery and cyber-recovery for on-premises and cloud workloads.

Hyperconverged & hybrid cloud — Integrated compute and storage that runs Microsoft Azure Local and other hybrid platforms.

Business PCs & monitors — Dell Pro and Dell Pro Max devices (formerly Latitude, OptiPlex and Precision) for every role.



HP

HP business partner

Business laptops — Secure, durable laptops for mobile and hybrid teams.

Business desktops — Tower, mini and all-in-one desktops for offices and front desks.

Workstations — High-performance machines for design, engineering and data work.

Printing — Printers and multifunction devices with managed supplies.

Displays & accessories — Monitors, docks and peripherals that match your fleet.



Kaspersky

Kaspersky business partner

Kaspersky Next — Tiered protection, detection and response for growing security needs.

Small office protection — Simple, set-and-forget security for small teams.

Endpoint Security for Business — Renewals for existing customers, and migration to Kaspersky Next when you are ready.

Central management — One console for policies, updates and reports across all devices.

From first call to fully supported.

01

Assess

We review your current setup, licences and goals.

02

Propose

One proposal covering licences, hardware, services and timeline.

03

Deploy

Certified engineers migrate, configure and secure everything.

04

Support

Help desk, health checks and renewal tracking afterwards.

● LICENSING & RENEWALS

Clear terms. On-time renewals. No surprises.

We explain annual and monthly commitment terms before you buy, remind you ahead of every renewal, and review seats with you so you only pay for what you use.

- ✓ Annual and monthly Microsoft terms explained up front
- ✓ Reminders before every renewal date
- ✓ Seat reviews for Microsoft and Kaspersky
- ✓ Transparent USD pricing, quoted in writing

Why choose Excel Anbieter



One partner, full stack

Licences, hardware and services in one quote, with one accountable team.



Genuine and compliant

Official channels, manufacturer warranty and licence compliance.



Renewals managed

We track every subscription and contact you before each renewal.



Local, responsive support

Engineers in Pakistan, reachable by phone, email and WhatsApp.

● LET'S TALK

Tell us what you need. We'll come back with a plan and a quote.

Free consultation · Licences, hardware and services in one
proposal · Reply within 24 hours



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